



Daniel Osei

JUNIOR SHIPPING AGENT

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Maritime Business and Logistics graduate from Solent University with a 3 month placement at a ship agency in Southampton. Handled documentation for 32 vessel calls including container ships, car carriers, and cruise vessels. Experienced with the Port Community System, customs pre-lodgement declarations, and IMO FAL Convention requirements.

EDUCATION

BSc (Hons) in Maritime Business and Logistics

Solent University, Southampton
Sep 2022 – Jun 2025

Upper Second Class Honours (2:1). Modules included Ship Operations, Port Management, Maritime Law, International Trade, and Customs Procedures.

- Dissertation: "**The Role of Digitalisation in Reducing Vessel Turnaround Times at UK Container Terminals**" — analysed operational data from 2 UK ports and found that digital pre-clearance reduced average turnaround by 6.8 hours

A-Levels in Business Studies (B), Geography (A), Mathematics (C)

Richard Taunton Sixth Form College, Southampton
Sep 2020 – Jun 2022
Achieved BAC.

SKILLS

- Ship Agency Operations & Documentation
- Port Community System (PCS)
- Customs Declaration Service (CDS)
- Bill of Lading & Manifest Processing
- Dangerous Goods Declarations (IMDG Code)
- Pilot & Tug Coordination
- IMO FAL Convention Compliance
- Vessel Tracking (MarineTraffic, AIS)
- Microsoft Excel & Operational Reporting
- Client Communication (Vessel Masters, Port Authorities)

CERTIFICATIONS

ICS (Institute of Chartered Shipbrokers) Foundation

Institute of Chartered Shipbrokers
Mar 2025

Port Facility Security Officer Awareness

Solent University
Nov 2024

LANGUAGES

- English (native)

EXPERIENCE

Ship Agency Placement Assistant, Inchcape Shipping Services, Southampton

Jun 2025 – Aug 2025

Operational support for ship agency services at the Port of Southampton during a 3 month university placement.

- Processed documentation for **32 vessel calls** including container ships, car carriers, and cruise vessels, preparing pre-arrival notifications, crew lists, and dangerous goods declarations
- Submitted **cargo manifests** to the Port Community System for 18 inbound container vessel calls, cross referencing bill of lading data with booking confirmations
- Coordinated **pilot boarding times** and tug bookings for 12 vessel arrivals, liaising between the port authority, pilots, and vessel masters via VHF and email
- Prepared **customs pre-lodgement declarations** for 22 import entries using the Customs Declaration Service (CDS), checking commodity codes and duty rates

Port Tour Guide (Part Time), ABP Southampton, Southampton

Mar 2024 – May 2025

Part time role leading tours of the port for school groups, university students, and corporate visitors.

- Led **28 port tours** for groups of up to 30 people, explaining container terminal operations, vehicle handling, and cruise operations
- Developed knowledge of **port layout, berth allocations, and vessel traffic** that directly supported the ship agency placement

PROJECTS

Group Project – Port Expansion Feasibility Study

Sep 2024 – Dec 2024

Assessed the feasibility of a new container berth at a hypothetical UK port as part of a 5 person group project.

- Analysed vessel call data from **3 UK ports** to forecast demand for additional berth capacity by 2030
- Produced a cost benefit analysis showing a **7 year payback period** for a £120 million berth investment based on projected container throughput growth of 3.5% per annum

EXTRA CURRICULAR ACTIVITY

Southampton University Sailing Club – Race Crew

Jan 2023

Crew member on the university's J/70 keelboat. Competed in 6 BUSA regattas across the Solent during the 2024/25 season, finishing 4th at the Southampton Match Racing event.