

# Callum Henderson

## Graduate Management Trainee

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Business management graduate from Manchester Metropolitan University with hands-on experience in retail operations and team coordination. Completed a **12-week management placement** at Aldi where I supported store operations across **3 locations** and helped reduce stock waste by **14%**. Looking to develop leadership skills through a structured graduate programme.

## EXPERIENCE

### Management Placement Student, Aldi Stores Ltd, Manchester

Jun 2024 – Aug 2024

Rotated across 3 store locations as part of Aldi's summer management insight programme.

- Supported daily operations for stores averaging **£85,000 in weekly revenue**
- Helped implement a new stock rotation system that reduced waste by **14%** over 8 weeks
- Managed a team of **6 store assistants** during weekend shifts
- Completed **4 structured leadership modules** with presentations to area managers

### Sales Assistant, JD Sports, Manchester

Oct 2022 – May 2024

Part-time sales role alongside university studies in the Arndale Centre store.

- Served an average of **40 customers per shift** across footwear and apparel
- Consistently hit **110% of personal sales targets** for 12 consecutive months
- Trained **5 new team members** on till operations and customer service standards

## EDUCATION

### BSc (Hons) Business Management in Business Management, Manchester Metropolitan University, Manchester

Sep 2022 – Jul 2025

2:1 (64%). Dissertation on graduate retention strategies in UK retail, surveying 120 participants. Modules included Operations Management, Strategic Leadership, and Financial Decision Making.

## SKILLS

Team Leadership, Retail Operations, Stock Management, Microsoft Excel, Customer Service, Project Planning, Data Analysis, Presentation Skills

## CERTIFICATIONS

### Level 2 Food Safety, Highfield Qualifications

Jun 2024

## LANGUAGES

English - Native

## PROJECTS

### University Business Simulation Competition

Jan 2024 – Apr 2024

Led a team of **5 students** in a simulated business environment, making quarterly decisions on pricing, marketing, and staffing. Finished **2nd out of 18 teams** with the highest customer satisfaction score.

## EXTRA CURRICULAR ACTIVITY

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### MMU Business Society Committee Member

*Sep 2023 – Jun 2025*

Organised **6 networking events** with local employers, attracting an average of **45 students** per event.