

Oliver Kempton

Investment Banker

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Simon Ashford

Lazard

Dear Simon,

I am writing to apply for the Associate position in Lazard's Financial Advisory practice in London. Over the past four years at Barclays and Rothschild & Co, I have worked on 11 completed M&A transactions with a combined enterprise value of £8.6 billion, covering industrials, business services, and consumer sectors.

At Barclays, I built the financial model and managed the sell-side process for a £420 million disposal of a facilities management business, which completed in 14 weeks at 11.2x EBITDA. Above the initial valuation range. I routinely manage two to three live mandates at once, coordinating virtual data rooms with 200-400 documents and preparing management presentations and board books under tight deadlines. At Rothschild, I built DCF, LBO, and trading comps models for a £1.2 billion take-private and ran the financial due diligence workstream on a £650 million acquisition alongside four advisory firms.

Lazard's independent advisory model and its strength in cross-border M&A are a strong fit for where I want to take my career. I hold the Investment Management Certificate and am currently a CFA Level II candidate. I would welcome the opportunity to discuss how my deal experience could contribute to the team.

Sincerely,

Oliver Kempton